



# Expert FoxPro Maintenance Support and Backlog Reduction for a US Real Estate Technology Provider

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## | About the Client

- North American leader in real estate technology
- Make real estate transactions easier. From providing the foundation for member benefits from NAR and CREA, to supporting over 1.4 million agents in North America.
- Used by over 10,000 real estate offices in North America
- Provides E2E solution for Real Estate brokerage firm to ensure long term success
- Building ecosystem to give everyone in real estate the most efficient, innovative, and integrated technology solutions in the industry
- To simplify real estate transaction management
- Providing electronic signature tool trusted by over 250,000 real estate professionals





## | The Product We Support

- Powerful brokerage application package designed to manage all accounting and back office functions of a real estate office
- The core product in the solutions offered is an accounting & back office platform created exclusively for the real estate industry
- Enables brokerages to track, report, and draw comparisons of their transactional, operational and financial data - providing the critical infrastructure for long-term growth and profitability
- Highlighted Key Features
  - Automated and unlimited commission plans
  - Agent management and billing
  - Accounts payable and receivable
  - Real-time G/L postings and bank reconciliations
  - 100s of management and production reports
- SDLC based on Agile Methodologies
- Developed in Visual Foxpro 9.0



## | Challenges

- Huge backlog of stories in the product
- Skill scarcity in the market as the technology is legacy
- Customer unable to find additional resources for development at onshore
- 20 years old project/code base
- Million lines of existing code base/complex functionality for a new member to learn
- Not enough documentation
- Not able to meet the code quality as the average experience of the existing team is very less

## | Solutions

- Apptread was able to find the right technical resources within 1 month at offshore as per customer request
  - 6 developers ramped up at offshore with an average experience of 10 years and the customer was very delighted
  - In addition to this, QA members were also added at offshore
  - Aggressive training during the first month to learn the complex codebase/functionality
  - Effective & on time transition from customer. Documentation & video recording of sessions
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## | Benefits/Results

- Quick reduction of backlog of defects
- Development team has grown and capacity has been increased & ready to handle big & quick releases
- Offshore team is able to handle the work independently without guidance from customer
- Increased productivity
- Customer goal is met in terms of backlog reduction with in 4 months
- Customer has decided to outsource the entire maintenance support to Apptread offshore for next 5 years
- We strengthen the regular sprint deliveries for customer product engineering. We share the engineering ownership of the product(s) along with the technical challenges and solutions
- Very successful offshore model

## | Conclusion

- Apptread Visual Foxpro team will be able to support any kind of projects developed in VFP 9 or earlier
- We can support customer for the application development, maintenance , testing & production support
- We can also support migration of Visual Foxpro projects to other front-end technologies
- Our business services help accelerate innovation,increase productivity & reduce costs



## | **About Apptread**

- One of the pioneer consultants in the US, working with Fortune 500 Enterprises and leading brands worldwide
- Established in 2012, having 140+ satisfied customers world-wide. We are a team of seasoned IT practitioners, distinguished engineers and QA experts striving as the customers' trusted partner and delivering the best possible solutions using digital technologies
- Have been helping other global product companies and enterprises in their initiative of digital transformation through adoption of SMAC initiatives by offering consulting & development solutions on functions such as Real Estate, Sports
- Management & Financial domain
- We are capable of delivering solutions and exceeding your expectations.